

**FOR CONSIDERATION**

January 24, 2018

**TO:** The Board of Trustees

**FROM:** Thomas Falcone

**SUBJECT:** Request for Proposals for Rate Consulting Services

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**Requested Action**

The Trustees are requested to approve a resolution authorizing the Chief Executive Officer, or his designee, to engage the following firms to provide Rate Consulting Services to the Long Island Power Authority and its subsidiary Long Island Lighting Company d/b/a LIPA (together, “the Authority”): Black & Veatch and Navigant Consulting, Inc.

**Discussion**

LIPA staff has an ongoing need to evaluate rate design alternatives and to craft multi-year rate plans.

On June 22, 2017, the Authority issued a Request for Proposals (“RFP”) seeking qualified firms to provide Rate Consulting Services for a term of five years. The RFP was posted in the NYS Contract Reporter, posted to LIPA’s webpage and distributed to firms that are known to have the resources and expertise to provide the requested services.

By July 20, 2017, seven firms responded to the RFP. A selection committee of staff evaluated the technical aspects of the proposals, while the Procurement staff evaluated MWBE, SDVOB and cost aspects.

Proposals were scored in relevant categories and all seven firms were interviewed, since all scores were less than 15 points apart from the leading firm. Based upon the written submissions, hourly rates and the interviews conducted, Black & Veatch and Navigant Consulting Inc. received the highest overall scores and were determined to provide the best value for the Authority’s customers.

**Recommendation**

Based upon the foregoing, I recommend approval of the above-requested action by adoption of the resolution in the form attached as Exhibit A.

**Attachment**

Exhibit A Resolution

**EXHIBIT A**

**RESOLUTION APPROVING THE ENGAGEMENT OF RATE CONSULTING SERVICES**

RESOLVED, that consistent with the attached memorandum, the Chief Executive Officer or his designee be, and hereby is, authorized to engage Black & Veatch and Navigant Consulting Inc. to provide Rate Consulting Services for a period of five (5) years.

Dated: January 24, 2018